

FINANCIAL TEAR SHEET

CORPORATE PROFILE

Allison Transmission is the world's largest manufacturer of fully automatic transmissions for medium- and heavy-duty commercial vehicles and is a leader in hybrid-propulsion systems for city buses. Allison transmissions are used in a variety of applications, including on-highway trucks (distribution, refuse, construction, fire and emergency), buses (primarily school, transit and hybrid-transit), motorhomes, off-highway vehicles and equipment (primarily energy, mining and construction) and defense vehicles (wheeled and tracked). We estimate that globally, in 2016, Allison sold approximately 63% of all fully automatic transmissions for medium- and heavy-duty on-highway commercial vehicle applications.

Founded in 1915, Allison is headquartered in Indianapolis, Ind., U.S.A., and employs approximately 2,600 people. With a market presence in more than 80 countries, Allison has regional headquarters in the Netherlands, China and Brazil with manufacturing facilities in the U.S., Hungary and India. Allison also has approximately 1,400 independent distributor and dealer locations worldwide.

We introduced the world's first fully automatic transmission for commercial vehicles over 60 years ago. Since that time, we have driven the trend in North America and Western Europe towards increasing adoption of fully automatic transmissions, or automaticity, by targeting a diverse range of commercial vehicle vocations.

As compared to manual transmissions and automated manual transmissions (AMTs), we believe the superior performance attributes of our fully automatic transmissions in vocations with a high degree of "start and stop" activity, as well as urban environments, include lower maintenance costs, reduced vehicle downtime, ease of operation, increased safety and improved driver and passenger comfort. We believe our transmissions offer increased fuel efficiency and faster acceleration, resulting in lower operating costs and increased productivity when used in vehicles with duty cycles that require a high degree of "start and stop" activity.

As a result of these attributes, our fully automatic transmissions are the standard or exclusive transmission offered in the powertrain configuration of certain types of vehicles in North America, including school buses, fire and emergency vehicles, medium- and heavy-tactical U.S. defense vehicles and certain mining trucks.

We believe the Allison brand is one of the most recognized and respected names in the commercial vehicle industry and is associated with high quality, reliability, durability, vocational value, technological leadership and superior customer service. We believe our brand helps us to maintain our leading market position. Allison transmissions are optimized for the unique performance requirements of end users, which typically vary by vocation.

Our products are highly engineered, requiring advanced manufacturing processes. We have developed over 100 different models used in more than 2,500 different vehicle configurations and compatible with more than 500 combinations of engine brands, models and ratings (including diesel, gasoline, natural gas and other alternative fuels).

In 2016, thousands of unique Allison-developed calibrations were used with our transmission control modules. These calibrations employ complex software algorithms for our transmission controls to maximize end user performance.

STOCK PERFORMANCE

ALSN (Common Stock)	
Exchange	NYSE (US Dollar)
Price	\$41.63
Change (%)	▲ 0.35 (0.85%)
Volume	488,160
52 Week Low	\$32.80
Market Cap	\$5,901,499,856
Rolling EPS	2.26
PE Ratio	18.42
Shares Outstanding	141,760,746
Data as of 12/18/17 1:28 p.m. ET	



RECENT HEADLINES & EVENTS

12/07/17

Allison Transmission promotes Otto Szalavari to managing director of global marketing

11/10/17

Allison reaches milestone with production of the 500,000th transmission in its 4000 Series™

11/08/17

Allison Transmission announces increase in stock repurchase authorization and declares quarterly dividend

There are currently no events scheduled.

SEC FILINGS

Filing Date	Form
12/04/17	4
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PRIMARY IR CONTACT

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EXECUTIVE LEADERSHIP

Lawrence E. Dewey	Chairman and Chief Executive Officer
David S. Graziosi	President, Chief Financial Officer, Treasurer and Assistant Secretary
G. Frederick Bohley	Vice President, Finance
Robert M. Clark III	Vice President, Marketing & Sales for Europe, the Middle East, Africa and Asia-Pacific
John Coll	Senior Vice President, Global Marketing, Sales and Service
Sharon L. Dean	Vice President, Quality and Reliability
Michael A. Dick	Senior Vice President, Operations and Purchasing
Deborah L. Gordon	Vice President, Regulatory Issues & Hybrid Programs
Mary Anne M. Hoffman	Vice President, Human Resources
Randall R. Kirk	Senior Vice President, Product Engineering and Product Teams
Dean E. Ranalli	Vice President, Information Systems and Services & Chief Information Officer
Dana J.H. Pittard	Vice President, Defense Programs
Heidi K. Schutte	Vice President, Marketing & Sales for the Americas
Eric C. Scroggins	Vice President, General Counsel and Secretary
Teresa J. van Niekerk	Vice President, Purchasing & Supplier Quality

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