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## FINANCIAL TEAR SHEET

### CORPORATE PROFILE

Allison Transmission is the world's largest manufacturer of fully automatic transmissions for medium- and heavy-duty commercial vehicles and is a leader in hybrid-propulsion systems for city buses. Allison transmissions are used in a variety of applications, including on-highway trucks (distribution, refuse, construction, fire and emergency), buses (primarily school, transit and hybrid-transit), motorhomes, off-highway vehicles and equipment (primarily energy, mining and construction) and defense vehicles (wheeled and tracked). We estimate that globally, in 2016, Allison sold approximately 63% of all fully automatic transmissions for medium- and heavy-duty on-highway commercial vehicle applications.

Founded in 1915, Allison is headquartered in Indianapolis, Ind., U.S.A., and employs approximately 2,600 people. With a market presence in more than 80 countries, Allison has regional headquarters in the Netherlands, China and Brazil with manufacturing facilities in the U.S., Hungary and India. Allison also has approximately 1,400 independent distributor and dealer locations worldwide.

We introduced the world's first fully automatic transmission for commercial vehicles over 60 years ago. Since that time, we have driven the trend in North America and Western Europe towards increasing adoption of fully automatic transmissions, or automaticity, by targeting a diverse range of commercial vehicle vocations.

As compared to manual transmissions and automated manual transmissions (AMTs), we believe the superior performance attributes of our fully automatic transmissions in vocations with a high degree of "start and stop" activity, as well as urban environments, include lower maintenance costs, reduced vehicle downtime, ease of operation, increased safety and improved driver and passenger comfort. We believe our transmissions offer increased fuel efficiency and faster acceleration, resulting in lower operating costs and increased productivity when used in vehicles with duty cycles that require a high degree of "start and stop" activity.

As a result of these attributes, our fully automatic transmissions are the standard or exclusive transmission offered in the powertrain configuration of certain types of vehicles in North America, including school buses, fire and emergency vehicles, medium- and heavy-tactical U.S. defense vehicles and certain mining trucks.

We believe the Allison brand is one of the most recognized and respected names in the commercial vehicle industry and is associated with high quality, reliability, durability, vocational value, technological leadership and superior customer service. We believe our brand helps us to maintain our leading market position. Allison transmissions are optimized for the unique performance requirements of end users, which typically vary by vocation.

Our products are highly engineered, requiring advanced manufacturing processes. We have developed over 100 different models used in more than 2,500 different vehicle configurations and compatible with more than 500 combinations of engine brands, models and ratings (including diesel, gasoline, natural gas and other alternative fuels).

In 2016, thousands of unique Allison-developed calibrations were used with our transmission control modules. These calibrations employ complex software algorithms for our transmission controls to maximize end user performance.

## STOCK PERFORMANCE

ALSN (Common Stock)	
Exchange	NYSE (US Dollar)
Price	\$38.99
Change (%)	▲ 0.78 (2.04%)
Volume	2,152,252
52 Week Low	\$27.03
Market Cap	\$5,802,123,773
Rolling EPS	1.78
PE Ratio	21.9
Shares Outstanding	148,810,561
Data as of 10/19/17 4:02 p.m. ET	

ALLISON TRANSMISSION HLDGS INC  
as of 10/18/2017



EDGAROnline

## RECENT HEADLINES & EVENTS

10/09/17

Allison Transmission schedules third quarter 2017 earnings conference call

10/05/17

Allison Transmission announces xFE models with technology to further increase fuel economy for its 1000 Series™ and 2000 Series™

09/27/17

Allison Transmission introduces next generation of advanced technology for fully automatic transmissions

Date	Title
10/31/17 8:00 a.m. ET	<b>Q3 2017 Allison Transmission Inc Earnings Conference Call</b>

## SEC FILINGS

Filing Date	Form
09/28/17	4
09/26/17	8-K
09/21/17	8-K
09/21/17	8-K

## PRIMARY IR CONTACT

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## EXECUTIVE LEADERSHIP

Lawrence E. Dewey	Chairman and Chief Executive Officer
David S. Graziosi	President, Chief Financial Officer, Treasurer and Assistant Secretary
G. Frederick Bohley	Vice President, Finance
Robert M. Clark III	Vice President, Marketing & Sales for Europe, the Middle East, Africa and Asia-Pacific
John Coll	Senior Vice President, Global Marketing, Sales and Service
Sharon L. Dean	Vice President, Quality and Reliability
Michael A. Dick	Senior Vice President, Operations and Purchasing
Deborah L. Gordon	Vice President, Regulatory Issues & Hybrid Programs
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Teresa J. van Niekerk	Vice President, Purchasing & Supplier Quality

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